



Melissa Miller Proctor

President and CEO

For over twenty years, Melissa Miller Proctor has been advising Fortune 500 companies, small and medium-sized companies and startups on the full range of issues involving export controls, embargoes and economic sanctions, customs laws and regulations, anti-corruption and anti-bribery compliance, and other government agency requirements that impact imports and exports.

Previously, Melissa worked for two boutique international trade law firms, KPMG and Amazon. She has spoken before various trade associations and industry groups on a variety of international trade topics, as well as the Foreign Corrupt Practices Act, California Proposition 65, conflict minerals reporting, the Federal Trade Commission and California's "Made in the USA" standards, and consumer product safety requirements.

Areas of Practice

Customs
FTA & Special Trade Programs
Export Controls
Embargoes and Sanctions
Antiboycott Compliance
Global Trade Security Programs
Anti-Corruption Compliance
MAD Due Diligence

Education

Georgetown University Law Center,
LL.M. (International & Comparative
Law)

Valparaiso University School of Law,
J.D., Law Review, Honors in International
Law, Honors in Environmental Law

Indiana University, B.A. (Spanish And
Russian), Honors in Spanish, Certificate
in Russian and East European Studies,
1993

Bar & Court Admissions

Arizona
Illinois
Court of International Trade
Court of Appeals for the Federal Circuit

Melissa's export practice focuses on compliance with all aspects of the Export Administration Regulations (EAR), International Traffic in Arms Regulations (ITAR), Foreign Assets Control Regulations, and the Foreign Trade Regulations. She also partners with clients to handle a variety of import compliance matters, including: customs valuation; tariff classification; country of origin and marking; special trade program and free trade agreement compliance; duty deferral and cost-saving opportunities; and, border security initiatives.

Melissa represents clients through all stages of import and export enforcement actions, updates clients on new legislative and regulatory developments, and provides compliance training to companies, ensuring that personnel involved in international transactions can effectively navigate the complex web of international trade rules.

Professional Affiliations

Arizona District Export Council
American Association of Exporters & Importers
Global Chamber
International Compliance Professionals Association
International Law Section, AZ Bar, Executive Committee
Metro Phoenix Export Alliance
Organization of Women in International Trade
Society of International Affairs

Awards

AZ Business Most Influential Women (2017)